

July 2015

DVBE TechTalk™



Serving Veterans of all Eras™



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150628-N-FS436-034 Quantico, Va. (June 28, 2015) U.S. Navy veteran Petty Officer 3rd Class Redmond Ramos pushes off strong to run in the men's 200-meter dash. The Department of Defense Warrior Games are an adaptive sports competition for wounded, ill, and injured service members and veterans. Approximately 250 athletes, representing teams from the Army, Marine Corps, Navy, Air Force, Special Operations Command, and the British Armed Forces are competing in archery, cycling, track and field, shooting, sitting volleyball, swimming, and wheelchair basketball. (U.S. Navy photo by Ensign Joe Scannell/Released)



Editor's Note

www.usvetsintech.org

The challenge of building a website from scratch is almost as daunting as publishing a newsletter on a regular basis that truly serves the Service Disabled Veteran community. And we are going to do it with your support and participation!

"Our mission statement is to provide the Service disabled, transitioning and the ill and injured Veteran with contract opportunities by developing a clearinghouse of media resources and technology based education for direct access by Federal, State and Corporate decision makers."

Bob Vermillion,
Executive Director
US Vets InTechnology, Inc.

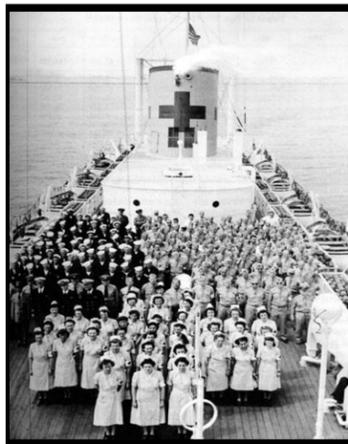
Renee Mitchell
Creative Founder & Editor
DVBE TechTalk™
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2014 SBA Small Business Scorecard – Be Prepared with Just the Facts!

Not until very recently did I discover what the SBA Scorecard actually means in our contracting efforts to do business with the Federal Government. Not only is the information somewhat tenuous to locate, it is somewhat tedious and a bit complicated to go through and to interpret. An "A+" is only reserved for those who truly do an outstanding job and there are few: Department of Homeland Security went from an "A" to an "A+", as did the Department of Commerce and the Office of International Development. To see the letter grades on the SBA website, go to https://www.sba.gov/sites/default/files/files/FY14_Scorecard_Summary_by_Prime_Spend_Subk_and_Plan_Progress_Scores_2015-05-04.pdf Of the 24 Federal agencies participating, 20 agencies were rated as an A or an A+. The Department of Veteran Affairs slipped from an "A" to a "B" along with the Department of Health & Human Services. More details will soon be available on www.usvetsintech.org

Upcoming Events

- **Disabled Veteran Enterprise Advisory Council**, Medal of Honor Hall, CalVet, 1227 O Street, Sacramento, CA 95814 ([map](#)) Video Conferencing Available For Agenda. Next meeting is October 29, 2015, 10:00 AM to 3:00 PM. <https://www.calvet.ca.gov/VetServices/Pages/DVBE-Advisory-Council-Meetings.aspx> For more information, scott.mackenzie@calvet.ca.gov or call Scott at 916-503-8383.
- **Northern California ELITE SDVOB: Business Management Workshop, July 21, 2015.** 1:00 to 2:30 PM. To register <https://www.eventbrite.com/e/2015-on-tuesday-may-19-100-pm-to-230-pm-elite-northern-california-chapter-roundtable-tickets-15133999199> . San Jose City Hall. NEW Room No. 1854. For more info, please call Lavelle Jones at 408.505.3032 <http://www.elite-norcal.org>
- **The 12th Annual ELITE National Convention of Service Disabled Veteran (SDVOB) and Small Business**, Long Beach, August 19-21, 2015. Connect with Corporate and Government agencies through networking, workshops and matchmaking. Register <http://www.sdvoconference.com/> or 800-590-1327. Conference will be at Hotel Maya Resort in Long Beach California.
- **CALVET Events from July through December 2015.** For more information on all Veteran events, click <https://www.calvet.ca.gov/home/calendar>
- **DVBA Orange County, American Legion Post 291, Tuesday, July 21st, 3:00 PM to 5:00 PM.** Contact the Chapter President, Rene Cota at 919-618-5049 or r.cota@dvba.org for details.
- **DVBA Central Valley Network, Tuesday, August 11, 2015, 11:45 AM.** Please contact Christian Tolen, Chapter President at 916-529-3292 or c.tolen@dvba.org for details.
- **DVBA San Diego DVBA Chapter Meeting , Thursday, September 10, 2015, 11:30 AM – 1:30 PM.** Port Authority of San Diego, 3165 Pacific Highway, San Diego, CA 92101. Call Alex Garcia, President at 619-429-9066 or a.galicia@dvba.org for details.
- **NASA Johnson Space Center, August 11, 2015.** (Even though this event is not designated for SDVOSBs, NASA Site Small Business & Technical Specialists will be there - even NASA HQ. The goals for SDVOSBs are at an all time high for NASA. You will have the opportunity to connect with at least 7 NASA sites rolled into one event and it is FREE. For more information, please call Charles T. Williams, Senior Small Business Specialist (281) 483-5933 or Rose Herrera, Small Business Specialist (281) 244-5811. See <http://www.osbp.nasa.gov/industry-day-events.html> for a complete list.
- **State of California, DOT.** Statewide Small Business Council Meeting Schedule for 2015. http://www.dot.ca.gov/hq/bep/small_business_council/documents/meeting_schedule.pdf.
- **Small Business & DVBE Outreach Events 2015.** The Communications & Outreach section is committed to expanding statewide outreach for DVBEs and small businesses through education and business opportunity enhancements. See the Communications & Outreach 2015 Events Calendar. <http://www.dgs.ca.gov/pd/NewsEvents.aspx#856> Or call Carol Ching at 916-324-1430.
- **Southwest Veterans Business Resource Center, November 4, 2015.** Moreno Valley Conference & Recreation Center, 14075 Frederick Street, Moreno Valley, CA from 09:00 -16:00. For more information, click <http://www.wheremunitiesserveveterans.org/Events>
- **Salute to Veterans Day Breakfast**, DVB Alliance, November 13, 2015. The Beverly Hilton, 9876 Wilshire Boulevard, Beverly Hills, CA.



R.M.S. Queen Mary, Hospital Ship. During World War II, *Queen Mary* would transport more than 750,000 troops in total, including one instance in December 1942 of carrying 16,082 US troops. Her speed was the Gray Ghost's greatest defensive weapon. Unlike most merchant ships that sailed in convoys during both World Wars, *Queen Mary* sailed without escorts except when she was nearing port.

12th Annual ELITE National Convention



August 19-21, 2015
Long Beach, California
www.sdvoconference.com

Port of the RMS Queen Mary



Sign up for **Shark Tank Competition** \$5000 Prize
800-590-1327
Navy Master Chief Petty Officer Joe Howard, right, answers questions while swimming with the sharks at the Newport Aquarium in Newport, Ky., Sept. 1, 2011, during a Cincinnati Navy Week 2011 event. Navy Weeks are intended to bring awareness of the Navy to areas that don't have a strong Navy presence. U.S. Navy photo by Petty Officer 1st Class Davis Anderson.

US Vets InTechHistory™

At a Glance

Bob Vermillion
Technology Historian



The Queen Mary collided with the Light Cruiser HMS Curacao on 2 October 1942!

The HMS Queen Mary "The Gray Ghost" served with honor and distinction as the largest and fastest troop ship of War WWII holding the Atlantic crossing record until 1952. She saw service from March 1940 - September 1946 as she posted a top speed of 28.5 knots (32.797 mph). Even by today's standards that is moving; she would traverse the open seas without escort and could outrun a German U-Boat which had a surface speed of 18.2 knots and a 7.3 knot speed. Our LA Class USN subs can reach 25+ knots. The Queen Mary was at D-Day on 6 June 1944. She sailed over 569,429 miles (916,407 km) or 22.9 times around the Earth.

The 6 inch gun gave the Queen Mary a chance against a surface encounter with a U-Boat. In 1942, the African campaign was being hurt by the Desert Fox, Erwin Rommel. The British 8th Army desperately needed supplies and reinforcements to survive. Both the Queen Mary & Elizabeth met the challenge.

Continued on page 3.

Spotlight on Dave Hornbeck

While serving with the Armed Forces, Dave developed a unique leadership philosophy during his service with the United States Marine Corps. From leading react teams on the fence line in Guantanamo Bay, Cuba to running anti- I.E.D patrols in a Force Recon team in Iraq, Dave had the opportunity to learn valuable lessons in leadership and decisiveness.

Dave graduated from the Marine Officer Candidate School in 2008 with honors. Dave holds a BS in Business Administration, with a concentration in Land Use Affairs, Summa Cum Laude, from California State University-Sacramento. In 2008, Dave was one of the first California Real Estate Brokers to earn the LEED accreditation.

Mission Accomplishment is something that Marines are well known for and Dave has built upon his military training for the leadership and success so integral to Global Blue's culture.

Contact Dave

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GLOBAL BLUE DVBE

From the Ground Up

With over 18 years of experience, Dave Hornbeck is a true entrepreneur leading groups of highly motivated professionals to accomplish complex tasks while exceeding expectations.

Under Dave's leadership, Global Blue DVBE has grown from a startup in 2011 to a multimillion dollar corporation employing over 90 people. Global Blue has been recognized as one of the upcoming disabled-veteran owned IT businesses in the State of California.

Mr. Hornbeck has a passion to help other Veterans find gainful employment or to start their own businesses. Currently, Dave is a member of the Board of Directors for the Disabled Veteran Business Alliance (DVBA) with a focus upon partnerships. Dave's personal mission is to foster the younger generation of Veterans to embrace entrepreneurship.



Dave Hornbeck with Assembly Member Ricky Chavez, California 76th District

GLOBAL BLUE DVBE

A Company Overview

Headquartered in Rocklin, California, Global Blue DVBE is an Integrated Technology and Communications Solutions company. GBDVBE was founded to bring best in class, cost effective IT offerings to State and commercial partners with integrity and professionalism. GBDVBE offerings range from traditional Professional Services, Hardware and Software resale to cutting edge fully integrated public safety solutions.

GBDVBE's ability to deliver best in class solutions and continually uncover technologies that fill unmet needs of customers is directly tied to the executive team. Diversity in business backgrounds is the key and is by design.

"We built the company around our differing strengths from experience in decisive leadership decisions to process efficiencies implemented on large projects. Indeed our unique collective experience sets us apart."
-Dave Hornbeck

Recent Projects

GBDVBE's professional services cover a complementary stack of human capital solutions ranging from Statement of work projects to contingent labor in Vendor Managed Systems. Our enterprise data storage solution is not only cost effective but gives our clients more speed, reliability and most importantly energy savings. Customers include the State of California and California's 911 network that will take California from Analog into the digital age.

GLOBAL BLUE DVBE

Cisco and Dimension Data Partnership

Most recently GBDVBE has entered into a Mentor Protégé style relationship with Dimension Data. Global Blue's complementary skill sets are a force multiplier and offer world class communications connectivity and computing solutions to the State of CA, Large Corporations, and the federal government.

Cisco and Dimension Data (DD) have helped Global Blue DVBE meet one of their prime objectives which is veteran employment. Through our partnership DD has agreed to hire veterans that we provide for sales and engineering roles. They have waived a college degree if the Veteran was a NCO. In the first month, we have already found 2 veterans and for the next wave of hiring, we hope to have many more.

The Cisco partnership has also enabled GBDVBE to hire one more technician and two account managers that were all unemployed veterans.

"The beauty of it is that we are hiring veterans for great careers, not just a job to put some food on the table."
- Dave Hornbeck

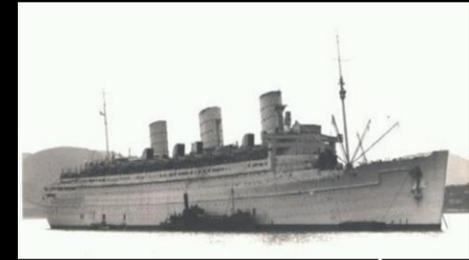
And the Latest on DVBE TechTalk™

Fri, Jul 17, 2015 at 1:50 PM
Herrera, Roberto@Calvet.ca.gov:

*"Good Afternoon Renee,
It was a pleasure speaking with you as well. The TechTalk newsletter looks very well put together...Thanks Renee, I appreciate your active engagement, your vote of confidence, and as always, please feel free to call my desk anytime."*

Very Best,
Roberto C. Herrera Jr.
Special Programs Manager
California Department of Veterans Affairs
1227 O Street, Sacramento, CA 95814
Desk: (916) 503-8048

(continued from page 1)
US Vets InTechHistory™



The Gray Ghost WWI¹

In December 1942 while carrying a record 16,082 US Troops, the Queen Mary was broadsided by a 92 foot rogue wave. She listed at 52° which fell short of 55° to capsizel! The incident inspired Paul Gallico to write his novel, *The Poseidon Adventure* (1969).

The Grey Ghost sinking was a high priority for Germany and Adolf Hitler offered the equivalent of \$250,000 plus the Iron Cross to the U-boat captain who could sink it. However, her high speed made it impossible for U-Boats to catch the Gray Ghost. Once, Germany was nearly successful; the Queen Mary was in South American waters, a radio signal was intercepted which indicated that spies had reported her last location and a U-Boat was waiting on her line of sight path. After receiving warnings, the Queen Mary changed course and evaded disaster.

19 May 1946 - Six war bride voyages, transported 12,886 European brides and children to the United States and Canada.

From 31 July 1947 until her docking at Long Beach Harbor in 1967, the Queen Mary served as a passenger ship.

Today the Queen Mary serves as a tourist attraction and meeting place for conventions, reunions, weddings and Veteran events.

http://www.britisharmedforces.org/pages/nat_troopships.htm

Contact Us

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